HCLSoftware* performance round-up

$3.5B
Aggregate Investment

Made aggregate investment of $3.5B in HCLSoftware business since June 2016. This includes the IPP partnerships with IBM, as well as the acquisition of 7 products from IBM for ~$1.8B, announced in December 2018.

$1.4B
LTM Sept'22 Revenue

HCLSoftware business has revenue stream of $1.4B for LTM Sep'22.

About 2/3 of this is support and subscription component

24.1%
LTM Sept'22 EBIT

HCLSoftware clocked healthy EBIT of 24.1%, higher than the company EBIT of 18.0%. P&P EBIT of 24.1% is post significant non-cash amortization charge.

~69%
Recovery of Investment

Recovered ~69% of investment already; this is visible in the robust OCF generation.

Expect to recover balance investment in next couple of years.

18+% IRR

Tracking well above original business hurdle rate of 12-15% post-tax IRR in USD terms.

Synergy Benefits

Mega deal of $125M ACV, where services business got entry because of HCLSoftware presence.

Few other integrated deals in the last 3 years.

*Previously referred to as Products & Platforms Segment